

Post: Are Sales Manager

**Department**: Sales

Location: Mumbai

## **Key Task & Responsibility:**

- Implement the planned activities at the field sales level in order to fulfil the operational plan
- Lead Generation
- Visiting Projects, Architects, Applicators
- Sampling
- Quotation sending and follow ups
- Site Visits
- Order Management

## **Special Skills Required:**

- Graduate, Preferably Civil Engineering.
- Experience in the Building Material, Construction Chemicals, Waterproofing or Paints Industry
- Good written and verbal communication skills.
- Product knowledge
- Good PR Skills
- Self-motivation and multi-tasking capabilities.
- Confident and keen acumen