



**MCON RASAYAN INDIA LTD.**  
(Formerly known as MCON Rasayan Private Limited)  
Trusted Partner In Construction Chemicals

**Post:** Sales Executive - Retail

**Department:** Sales

**Location:** Mumbai

**Key Task & Responsibility:**

- Implement the planned activities at the field sales level in order to fulfil the operational plan  
Retail Outlet visit
- Meeting the new retailers and opening new counters
- Retail meets & local contractors one to one meeting
- Site Visits – based on retailer inquiry
- Order Management
- Payment follow-up with the dealers and retailers

**Special Skills Required:**

- Graduate, Preferably Civil Engineering.
- Experience in the Building Material, Construction Chemicals, Waterproofing or Paints Industry
- Good written and verbal communication skills.
- Product knowledge
- Good PR Skills
- Self-motivation and multi-tasking capabilities.
- Confident and keen acumen