

Post: Sales Manager- Project

Department: Sales

Location: Mumbai

Key Task & Responsibility:

- Implement the planned activities at the field sales level in order to fulfil the operational plan
- Lead Generation
- Visiting Projects, Architects, Applicators
- Sampling
- Quotation sending and follow ups
- Site Visits
- Order Management

Special Skills Required:

- Graduate, Preferably Civil Engineering.
- Experience in the Building Material, Construction Chemicals, Waterproofing or Paints Industry
- Good written and verbal communication skills.
- Product knowledge
- Good PR Skills
- Self-motivation and multi-tasking capabilities.
- Confident and keen acumen