



Post: Sales Executive Retail-Repairs

Job Location: Dahisar to Andheri, Andheri to Churchgate

Department: Sales & Marketing

Grade/ Level: Senior Executive

Direct Reporting To: Sr. Manager – Repairs

Direct Reportees: -

New Position/ Back Fill: New Position

No. of openings: 1

Responsibilities:

- Responsible for handling the repair contractors.
- Meeting with repair contractors and repair consultants for getting the product approved and used at sites.
- Approaching, meeting and presenting to contractors and societies in allocated area for selling Mcon Repair products.
- Tracking the projects from inquiry to actual order execution with help of the Dealers and also focus on payments.
- Arrange calls with generated leads for creating prospective customers to help generate business.
- Contribute to overall customer satisfaction by promptly answering emails and handling orders by phone.

Requisite Skills:

- Having experience in Construction Chemicals Industry or Building Material Industry.
- Having good communication Skills & Interpersonal Skills
- Having experience of Sales division for at least 3 years

Desired Skills:

- Team Player
- Able to handle the pressure.
- Should understand Contractor working.

Education:

- Graduate with Civil engineering background preferred.

Relevant Experience:

- 3+ Years' Experience waterproofing/construction sector.

CTC per annum:

- 3.30 LPA + Variables

Total Experience:

- 3+

Will travel?

- Yes

Monthly Net Salary:

Work time

- 6 days a week

PF – Yes / No

- Yes

Reference Companies:

- Sunanda, Perma, Dr. Fixit

Gender:

- No Preference

Marital Status:

- NA

Mode of Interview

- Personal at Goregaon Office

