



**Post:** Sales Executive Retail-Repairs

**Job Location:** Central Mumbai/ Navi Mumbai

**Department:** Sales & Marketing

**Grade/ Level:** Senior Executive

**Direct Reporting To:** Sr. Manager – Repairs

**Direct Reportees:** -

**New Position/ Back Fill:** New Position

**No. of openings:** 1

**Responsibilities:**

- Responsible for handling the repair contractors.
- Meeting with repair contractors and repair consultants for getting the product approved and used at sites.
- Approaching, meeting and presenting to contractors and societies in allocated area for selling Mcon Repair products.
- Tracking the projects from inquiry to actual order execution with help of the Dealers and also focus on payments.
- Arrange calls with generated leads for creating prospective customers to help generate business.
- Contribute to overall customer satisfaction by promptly answering emails and handling orders by phone.

**Requisite Skills:**

- Having experience in Construction Chemicals Industry or Building Material Industry.
- Having good communication Skills & Interpersonal Skills
- Having experience of Sales division for at least 3 years

**Desired Skills:**

- Team Player
- Able to handle the pressure.
- Should understand Contractor working.

**Education:**

- Graduate with Civil engineering background preferred.

**Relevant Experience:**

- 3+ Years' Experience waterproofing/construction sector.

**CTC per annum:**

- 3.30 LPA + Variables

**Total Experience:**

- 3+

**Will travel?**

- Yes

**Monthly Net Salary:**

**Work time**

- 6 days a week

**PF – Yes / No**

- Yes

**Reference Companies:**

- Sunanda, Perma, Dr. Fixit

**Gender:**

- No Preference

**Marital Status:**

- NA

**Mode of Interview**

- Personal at Goregaon Office

