



CIN NO: L24304MH2016PLC286140

Certified Company : An ISO 9001 : 2015 - An ISO 14001 : 2015 - AN BS OHSAS 45001 : 2018

**MCON RASAYAN INDIA LTD.**  
Trusted Partner In Construction Chemicals



**Job Title / Role:** Sales Executive

**Department:** Sales & Marketing

**Location:** Central Mumbai/ Navi Mumbai

**Reporting To:** Senior Manager - Sales

**Key Tasks and Responsibilities:**

- Responsible for handling the repair contractors.
- Meeting with repair contractors and repair consultants for getting the product approved and used at sites.
- Approaching, meeting and presenting to contractors and societies in allocated area for selling Mcon Repair products.
- Tracking the projects from inquiry to actual order execution with help of the Dealers and also focus on payments.
- Arrange calls with generated leads for creating prospective customers to help generate business.
- Contribute to overall customer satisfaction by promptly answering emails and handling orders by phone.

**Special Skills Required**

1. Having experience in Construction Chemicals Industry or Building Material Industry.
2. Having good communication Skills & Interpersonal Skills
3. Having experience of Sales division for at least 3 years

**Qualifications:**

Graduate with Civil engineering background preferred.

**Skills:**

- Good written and verbal communication skills.
- Product knowledge
- Good PR Skills
- Self-motivation and multi-tasking capabilities.
- Confident and keen acumen

**Experienced Required:** 3+ Years' Experience waterproofing/construction sector.

**CTC Offered:** Rs. 3.5 lakhs per annum

**Negotiable.**

**Registered Office:** 101/A, 1st Floor, Maxheal House, Plot-169, Cts-104 Bangur Nagar, Goregaon West, Near Ayyappa Temple, Mumbai, Maharashtra - 400090

**Corporate Office:** Gala No 6 Bardanwala Estate, Nr Dutt Mandir Bandiwali Hill Road, Jogeshwari West, Mumbai, Maharashtra - 400102

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